



**PALOMAR INSTITUTE OF COSMETOLOGY**  
**355 VIA VERA CRUZ #3, SAN MARCOS, CA 92078**  
**760.744.7900 WWW.PIC.EDU**

**SCHOOL PERFORMANCE FACT SHEET**  
**CALENDAR YEARS 2020 & 2021**

**On-Time Completion Rates (Graduation Rates)**  
 (Includes data for the two calendar years prior to reporting)

**Cosmetology Program (1600 Hours)**

Calendar Year	Number of Students Who Began the Program	Students Available for Graduation	Number of On-Time Graduates	On-Time Completion Rate
2020	35	33	1	3%
2021	43	43	1	2%

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

**Initial only after you have had sufficient time to read and understand the information.**

**Students Completing Within 150% of the Published Program Length**

**Cosmetology Program (1600 Hours)**

Calendar Year	Number of Students Who Began the Program	Students Available for Graduation	150% Graduates	150% Completion Rate
2018	70	70	54	77%
2019	64	64	52	81%
2020	35	33	22	67%
2021	43	43	31	72%

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**Job Placement Rates**

(Includes data for the two calendar years prior to reporting)

**Cosmetology Program (1600 Hours)**

<b>Calendar Year</b>	<b>Number of Students Who Began the Program</b>	<b>Number of Graduates</b>	<b>Graduates Available for Employment</b>	<b>Graduates Employed in the Field</b>	<b>Placement Rate % Employed in the Field</b>
2020	35	24	24	9	38%
2021	43	30	30	18	60%

You may obtain from the Institution a list of the employment positions determined to be in the field for which a student received education and training. Please contact Palomar Institute of Cosmetology's admissions department.

**Gainfully Employed Categories**

(Includes data for the two calendar years prior to reporting)

**Part-Time vs. Full-Time Employment**

<b>Calendar Year</b>	<b>Graduate Employed in the Field 20-29 Hours Per Week</b>	<b>Graduates Employed in the Field at Least 30 Hours Per Week</b>	<b>Total Graduates Employed in the Field</b>
2020	5	4	9
2021	6	12	18

**Single Position vs. Concurrent Aggregated Position**

<b>Calendar Year</b>	<b>Graduates Employed in the Field in a Single Position</b>	<b>Graduates Employed in the Field in Concurrent Aggregated Positions</b>	<b>Total Graduates Employed in the Field</b>
2020	9	0	9
2021	18	0	18



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**Self-Employed / Freelance Positions**

<b>Calendar Year</b>	<b>Graduates Employed Who are Self-Employed or Working Freelance</b>	<b>Total Graduates Employed in the Field</b>
2020	0	9
2021	0	18

**Institutional Employment**

<b>Calendar Year</b>	<b>Graduates Employed in the Field Who are Employed by the Institution, or an Employer who Shares Ownership with the Institution.</b>	<b>Total Graduates Employed in the Field</b>
2020	0	9
2021	0	18

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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**License Examination Passage Rates**

(Includes data for the two calendar years prior to reporting)

**Cosmetology Program (1600 Hours)**

<b>Calendar Year</b>	<b>Number of Graduates in Calendar Year</b>	<b>Number of Graduates Taking Exam</b>	<b>Number Who Passed First Exam</b>	<b>Number Who Failed First Available Exam</b>	<b>Passage Rate</b>
2020	24	23	20	3	87%
2021	30	30	27	3	90%

Licensure examination passage data is not available from the state agency administering the examination. We are unable to collect data from 0 graduates.

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**Salary and Wage Information**

(Includes data for the two calendar years prior to reporting)

**Cosmetology Program (1600 Hours)**

Annual Salary and Wages Reported for Graduates in the Field

Calendar Year	Graduates Available for Employment	Graduates Employed in Field	\$0 - \$5,000	\$30,001 - \$35,000	\$50,001 - \$55,000	\$55,001 - \$60,000	No Salary Information Reported
2020	24	9	0	0	0	0	9
2021	30	18	0	1	1	0	16

A list of sources used to substantiate salary disclosures is available from Palomar Institute of Cosmetology. Please call 760-744-7900.

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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**Cost of Educational Program**

Total charges for the program for students completing on-time in 2020: \$21,950.

Additional charges will not be incurred if the program is not completed on-time.

Total charges for the program for students completing on-time in 2021: \$22,211.

Additional charges will not be incurred if the program is not completed on-time.

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**Federal Student Loan Debt**

<b>Calendar Year</b>	<b>Most recent Three-Year Cohort Default Rate, as reported by the United States Department of Education<sup>1</sup></b>	<b>The Percentage of Enrolled Students Receiving Federal Student Loans to Pay for This Program.</b>	<b>The Percentage of Graduates Who Took Out Federal Student Loans to Pay for This Program.</b>	<b>The Average Amount of Federal Student Loan Debt of Graduates who Took out Federal Student Loans at This Institution.</b>
<b>2020</b>		<b>87%</b>	<b>92%</b>	<b>\$7,983</b>
<b>2021</b>	<b>0%</b>	<b>83%</b>	<b>90%</b>	<b>\$6,933</b>

<sup>1</sup> The percentage of students who defaulted on their federal student loans is called the Cohort Default Rate (CDR). It shows the percentage of this school's students who were more than 270 days (9 months) behind on their federal student loans within three years of when the first payment was due. This is the most recent CDR reported by the U.S. Department of Education.

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### Definitions

1. "Number of Students Who Began the Program" means the number of students who began a program who were scheduled to complete the program within 100% of the published program length within the reporting calendar year and excludes all students who cancelled during the cancellation period.
2. "Students Available for Graduation" is the number of students who began the program minus the number of students who have died, been incarcerated, or been called to active military duty.
3. "Number of On-time Graduates" is the number of students who completed the program within 100% of the published program length within the reporting calendar year.
4. "On-time Completion Rate" is the number of on-time graduates divided by the number of students available for graduation.
5. "150% Graduates" is the number of students who completed the program within 150% of the program length (includes on-time graduates).
6. "150% Completion Rate" is the number of students who completed the program in the reported calendar year within 150% of the published program length, including on-time graduates, divided by the number of students available for graduation.
7. "Graduates Available for Employment" means the number of graduates minus the number of graduates unavailable for employment.
8. "Graduates Unavailable for Employment" means the graduates who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
9. "Graduates Employed in the Field" means graduates who beginning within six months after a student completes the applicable educational program are gainfully employed, whose employment has been reported, and for whom the institution has documented verification of employment. For occupations for which the state requires passing an examination, the six months period begins after the announcement of the examination results for the first examination available after a student completes an applicable educational program.
10. "Placement Rate Employed in the Field" is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.
11. "Number of Graduates Taking Exam" is the number of graduates who took the first available exam in the reported calendar year.
12. "First Available Exam Date" is the date for the first available exam after a student completed a program.
13. "Passage Rate" is calculated by dividing the number of graduates who passed the exam by the number of graduates who took the reported licensing exam.
14. "Number Who Passed First Available Exam" is the number of graduates who took and passed the first available licensing exam after completing the program.
15. "Salary" is as reported by graduate or graduate's employer.
16. "No Salary Information Reported" is the number of graduates for whom, after making reasonable attempts, the school was not able to obtain salary information.



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### STUDENT'S RIGHT TO CANCEL

A student has the right to cancel his or her agreement for a course of instruction, without any penalty or obligations, through attendance at the first class session, or the seventh calendar day after enrollment, whichever is later.

Notice of cancellation shall be in writing, and a withdrawal may be effectuated by the student's written notice or by the student's conduct, including, but not necessarily limited, to a student's lack of attendance. You will be given a notice of cancellation form on or before the first day of class, but you can use any written notice that you wish.

Cancellation shall occur when the student gives written notice of cancellation at the address of the Institution shown at the top of the front page of the Enrollment Agreement. The student can do this by mail, email or hand delivery. The written notice of cancellation, if sent by mail, is effective when deposited in the mail, properly addressed and postage paid.

If the student cancels their Enrollment Agreement, the Institution will refund any money that was paid, less a non-refundable registration fee (if applicable) not to exceed \$250.00 within 45 days after the notice of cancellation is received, less any unreturned books and supplies.