



**PALOMAR INSTITUTE OF COSMETOLOGY**  
**355 VIA VERA CRUZ #3, SAN MARCOS, CA 92078**  
**760.744.7900 WWW.PIC.EDU**

**SCHOOL PERFORMANCE FACT SHEET CALENDAR**  
**YEARS 2020 & 2021**

**On-Time Completion Rates (Graduation Rates)**  
(Includes data for the two calendar years prior to reporting)

**Esthetics Program (600 Hours)**

<b>Calendar Year</b>	<b>Number of Students Who Began the Program</b>	<b>Students Available for Graduation</b>	<b>Number of On-Time Graduates</b>	<b>On-Time Completion Rate</b>
2020	63	62	8	13%
2021	74	74	12	16%

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

**Initial only after you have had sufficient time to read and understand the information.**

**Students Completing Within 150% of the Published Program Length**

**Esthetics Program (600 Hours)**

<b>Calendar Year</b>	<b>Number of Students Who Began the Program</b>	<b>Students Available for Graduation</b>	<b>150% Graduates</b>	<b>150% Completion Rate</b>
2020	63	62	50	81%
2021	74	74	67	91%

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

**Initial only after you have had sufficient time to read and understand the information.**



**PALOMAR INSTITUTE OF COSMETOLOGY**  
**355 VIA VERA CRUZ #3, SAN MARCOS, CA 92078**  
**760.744.7900 WWW.PIC.EDU**

**Job Placement Rates**

(Includes data for the two calendar years prior to reporting)

**Esthetics Program (600 Hours)**

Calendar Year	Number of Students Who Began Program	Number of Graduates	Graduates Available for Employment	Graduates Employed in the Field	Placement Rate % Employed in the Field
2020	63	48	48	12	25%
2021	74	66	66	31	48%

You may obtain from the Institution's Administrative Office a list of the employment positions determined to be in the field for which a student received education and training.

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

**Initial only after you have had sufficient time to read and understand the information**

**Gainfully Employed Categories**

(Includes data for the two calendar years prior to reporting)

**Part-Time vs. Full-Time Employment**

Calendar Year	Graduate Employed in the Field 20-29 Hours Per Week	Graduates Employed in the Field at Least 30 Hours Per Week	Total Graduates Employed in the Field
2020	5	7	12
2021	12	19	31

**Single Position vs. Concurrent Aggregated Position**

Calendar Year	Graduate Employed in the Field in a Single Position	Graduates Employed in the Field in Concurrent Aggregated Positions	Total Graduates Employed in the Field
2020	12	0	12
2021	31	0	31



**Self-Employed / Freelance Positions**

Calendar Year	Graduates Employed who are Self-Employed or Working Freelance	Total Graduates Employed in the Field
2020	0	12
2021	5	31

**Institutional Employment**

Calendar Year	Graduates Employed in the Field who are Employed by the Institution, an Employer Owned by the Institution, or an Employer who Shares Ownership with the Institution.	Total Graduates Employed in the Field
2020	0	12
2021	0	31

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

**Initial only after you have had sufficient time to read and understand the information.**

**License Examination Passage Rates**

(Includes data for the two calendar years prior to reporting)

**Esthetics Program (600 Hours)**

Calendar Year	Number of Graduates in Calendar Year	Number of Graduates Taking Exam	Number Who Passed First Available Exam	Number Who Failed First Available Exam	Passage Rate
2020	48	45	41	4	91%
2021	66	63	46	17	73%

Licensure examination passage data is not available from the state agency administering the examination. We are unable to collect data from 0 graduates.

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

**Initial only after you have had sufficient time to read and understand the information.**



**PALOMAR INSTITUTE OF COSMETOLOGY**  
**355 VIA VERA CRUZ #3, SAN MARCOS, CA 92078**  
**760.744.7900 WWW.PIC.EDU**

**Salary and Wage Information**

(Includes data for the two calendar years prior to reporting)

**Esthetics Program (600 Hours)**

Annual salary and Wages Reported for Graduates in the Field

Calendar Year	Graduates Available for Employment	Graduates Employed in Field	Salary Ranges											No Salary Information Reported	
			\$0 - \$5,000	\$5,001 - \$10,000	\$10,001 - \$15,000	\$15,001 - \$20,000	\$20,001 - \$25,000	\$25,001 - \$30,000	\$30,001 - \$35,000	\$35,001 - \$40,000	\$40,001 - \$45,000	\$45,001 - \$50,000	\$50,001 - \$55,000		\$65,001 - \$70,000
2020	48	12	0	0	0	1	0	0	0	0	0	0	0	0	11
2021	66	31	0	0	0	0	0	1	0	0	0	1	0	1	28

A list of sources used to substantiate salary disclosures is available from Palomar Institute of Cosmetology. Please call 760-744-7900.

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

**Initial only after you have had sufficient time to read and understand the information.**

**Cost of Educational Program**

Total charges for the program for students completing on-time in 2020: \$9,345.

Additional charges will not be incurred if the program is not completed on-time.

Total charges for the program for students completing on-time in 2021: \$9,850.

Additional charges will not be incurred if the program is not completed on-time.

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

**Initial only after you have had sufficient time to read and understand the information.**



**PALOMAR INSTITUTE OF COSMETOLOGY**  
**355 VIA VERA CRUZ #3, SAN MARCOS, CA 92078**  
**760.744.7900 WWW.PIC.EDU**

**Federal Student Loan Debt**

<b>Calendar Year</b>	<b>Most recent Three-Year Cohort Default Rate, as reported by the United States Department of Education<sup>1</sup></b>	<b>The Percentage of Enrolled Students Receiving Federal Student Loans to Pay for This Program.</b>	<b>The Percentage of Graduates Who Took Out Federal Student Loans to Pay for This Program.</b>	<b>The Average Amount of Federal Student Loan Debt of Graduates who Took out Federal Student Loans at This Institution.</b>
<b>2020</b>		<b>67%</b>	<b>71%</b>	<b>\$7,983</b>
<b>2021</b>	<b>0%</b>	<b>70%</b>	<b>70%</b>	<b>\$6,933</b>

<sup>1</sup> The percentage of students who defaulted on their federal student loans is called the Cohort Default Rate (CDR). It shows the percentage of this school's students who were more than 270 days (9 months) behind on their federal student loans within three years of when the first payment was due. This is the most recent CDR reported by the U.S. Department of Education.

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

**Initial only after you have had sufficient time to read and understand the information.**

This fact sheet is filed with the Bureau for Private Postsecondary Education. Regardless of any information you may have relating to completion rates, placement rates, starting salaries, or license exam passage rates, this fact sheet contains the information as calculated pursuant to state law.

Any questions a student may have regarding this fact sheet that have not been satisfactorily answered by the institution may be directed to the Bureau for Private Postsecondary Education at 1747 N. Market Blvd, Suite 225, Sacramento, CA 95834, [www.bppe.ca.gov](http://www.bppe.ca.gov), toll-free telephone number (888) 370-7589 or by fax (916) 263-1897.

\_\_\_\_\_  
 Student Name - Print

\_\_\_\_\_  
 Student Signature

\_\_\_\_\_  
 Date

\_\_\_\_\_  
 School Official

\_\_\_\_\_  
 Date



**PALOMAR INSTITUTE OF COSMETOLOGY**  
**355 VIA VERA CRUZ #3, SAN MARCOS, CA 92078**  
**760.744.7900 WWW.PIC.EDU**

**Definitions**

1. "Number of Students Who Began the Program" means the number of students who began a program who were scheduled to complete the program within 100% of the published program length within the reporting calendar year and excludes all students who cancelled during the cancellation period.
2. "Students Available for Graduation" is the number of students who began the program minus the number of students who have died, been incarcerated, or been called to active military duty.
3. "Number of On-time Graduates" is the number of students who completed the program within 100% of the published program length within the reporting calendar year.
4. "On-time Completion Rate" is the number of on-time graduates divided by the number of students available for graduation.
5. "150% Graduates" is the number of students who completed the program within 150% of the program length (includes on-time graduates).
6. "150% Completion Rate" is the number of students who completed the program in the reported calendar year within 150% of the published program length, including on-time graduates, divided by the number of students available for graduation.
7. "Graduates Available for Employment" means the number of graduates minus the number of graduates unavailable for employment.
8. "Graduates Unavailable for Employment" means the graduates who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
9. "Graduates Employed in the Field" means graduates who beginning within six months after a student completes the applicable educational program are gainfully employed, whose employment has been reported, and for whom the institution has documented verification of employment. For occupations for which the state requires passing an examination, the six months period begins after the announcement of the examination results for the first examination available after a student completes an applicable educational program.
10. "Placement Rate Employed in the Field" is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.
11. "Number of Graduates Taking Exam" is the number of graduates who took the first available exam in the reported calendar year.
12. "First Available Exam Date" is the date for the first available exam after a student completed a program.
13. "Passage Rate" is calculated by dividing the number of graduates who passed the exam by the number of graduates who took the reported licensing exam.
14. "Number Who Passed First Available Exam" is the number of graduates who took and passed the first available licensing exam after completing the program.
15. "Salary" is as reported by graduate or graduate's employer.
16. "No Salary Information Reported" is the number of graduates for whom, after making reasonable attempts, the school was not able to obtain salary information



**PALOMAR INSTITUTE OF COSMETOLOGY**  
**355 VIA VERA CRUZ #3, SAN MARCOS, CA 92078**  
**760.744.7900 WWW.PIC.EDU**

### **STUDENT'S RIGHT TO CANCEL**

A student has the right to cancel his or her agreement for a course of instruction, without any penalty or obligations, through attendance at the first class session, or the seventh calendar day after enrollment, whichever is later.

Notice of cancellation shall be in writing, and a withdrawal may be effectuated by the student's written notice or by the student's conduct, including, but not necessarily limited, to a student's lack of attendance. You will be given a notice of cancellation form on or before the first day of class, but you can use any written notice that you wish.

Cancellation shall occur when the student gives written notice of cancellation at the address of the Institution shown at the top of the front page of the Enrollment Agreement. The student can do this by mail, email or hand delivery. The written notice of cancellation, if sent by mail, is effective when deposited in the mail, properly addressed and postage paid.

If the student cancels their Enrollment Agreement, the Institution will refund any money that was paid, less a non-refundable registration fee (if applicable) not to exceed \$250.00 within 45 days after the notice of cancellation is received, less any unreturned books and supplies.